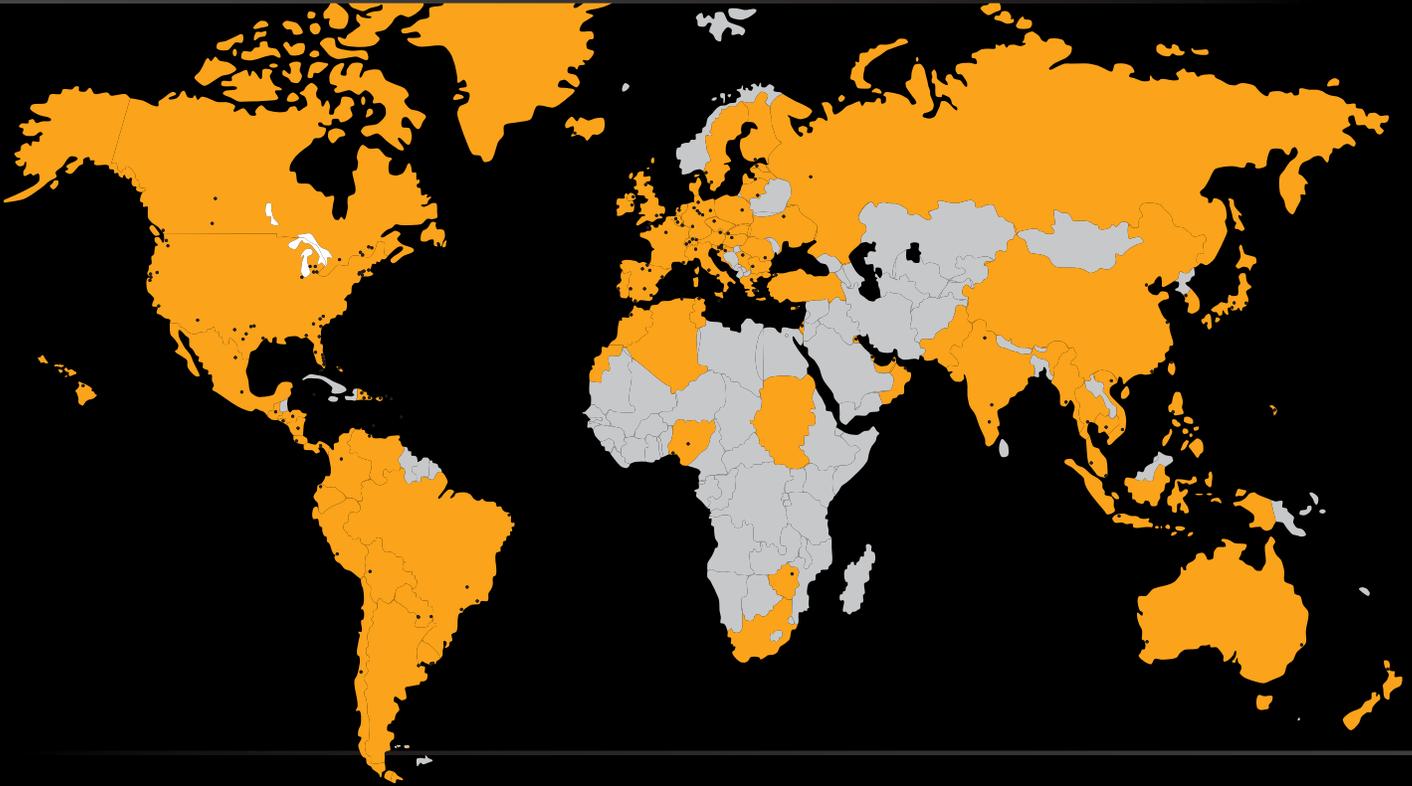


## Renewables & Clean Tech Initiative

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The Global Reach You Need From the Local Firm You Trust

**Globalaw** is a worldwide network of more than 115 independent law firms with over 4,500 lawyers in 175 cities. It provides comprehensive access to international resources for the clients of its member firms.



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The Renewables & Clean Tech Business Initiative is an international network of Globalaw® firms acting as co-counsel. The firms work together to bring clients the unparalleled ability to manage sophisticated projects in the field of renewable energy and clean tech.

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### Together, the Member Firms Offer:

**Greater depth:** more than individual firms acting in a single jurisdiction

**Comprehensive skills:** from exploration and development to production and decommissioning

**International coverage, local knowledge:** Offices in Australia, Belgium, Caymen Islands, Chile, Columbia, Costa Rica, Croatia, Czech Republic, Denmark, Germany, Hungary, India, Italy, Liechtenstein, Luxembourg, Mexico, The Netherlands, Peru, Poland, Portugal, Scotland (UK), Slovakia, South Africa, Spain, Switzerland & USA.

**DEVELOPMENT AND PROJECT PLANNING** The member firms understand all aspects of the initial development and planning phases of a project, and can assist clients in structuring their projects alone or as part of a joint venture, as well as providing advice on operation agreements, equipment and service contracts, and funding agreements, both on- and off-shore.

For example, representatives of our Dutch member firm are working for leading Dutch solar and hydro companies and for companies active in building and maintaining offshore windmill parks. Work includes setting up joint ventures, commercial contracts, and litigation.

Also, Mondini Rusconi, Italy, assisted an Italian company at the beginning of a project for the construction of a 212MW wind farm in Calabria, Southern Italy, in connection with the negotiation and conclusion of an exclusivity agreement for the supply and construction of the electrical and civil infrastructure.

Law Office Versic Marusic advised several clients, sellers and buyers of biomass and solar power plant projects in Croatia. It also advised foreign engineering/construction companies engaged in the fields of wind and geothermal energy projects.

VDMA advises on the preparation and tender submissions for the Renewable Energy Independent Power Producer Procurement Program (REIPPPP) in South Africa, the corporate structuring thereof in relation to local requirements, reviewing and drafting of various commercial contracts in relation thereto as well as dispute resolution at project level.

Jackson McDonald, Australia, has represented proponents of solar, wind and energy-from-waste projects across Australia and regularly advises clients involved in solar leasing projects about issues including offtake agreements, electricity generation, distribution and retail licensing, network connection, site access and protecting owners' interests in solar PV systems.

**PROJECT FINANCING** Our lawyers have experience in corporate finance transactions in the renewable and clean tech sector, and advise clients on project financing agreements, public offerings and private placements of securities, and due diligence for finance arrangements.

Arnall Golden Gregory LLP, USA has represented developers in financing renewable energy projects with

bank debt, rated taxable bonds, equity and tax equity investment, and local tax incentives.

Jackson Walker L.L.P., USA, represented a developer of several energy projects currently awaiting funding and development in Callahan, Texas, covering a total of 90,000 acres with a proposed generating capacity of more than 700MW of wind energy.

Delmar Ugarte has advised leading bank institutions in all legal aspects relating to the financing of many generation and transmission projects in Peru, including several RER projects which were awarded a 20-year government subsidy in the second RER auction which took place in 2011. Delmar Ugarte received the "IFLR Americas Awards – Deal of the Year 2014 – Project Finance", for one of its energy projects.

**PERMITTING** The member firms can assist clients in establishing their project rights and obtaining all operation, environmental, and other necessary permits and consents.

Davidson Chalmers LLP, Scotland, is involved in a number of wind farms for a German developer investing in Scotland, and assists in ensuring that all of the necessary land rights and regulatory consents are obtained in order to facilitate the development of the projects from 5MW to 40MW.

Delmar Ugarte has advised Peruvian and foreign developers in all permitting aspects for the development of RER projects utilizing different technologies, such as hydroelectric, solar, biomass and windmill.

**ENVIRONMENTAL AND RELATED MATTERS** Our firms have unique knowledge of environmental regulatory regimes and can assist clients with matters such as procuring environmental permits, commissioning, environmental impact studies or management and compliance studies, and environmental assessments. Our lawyers also have experience defending clients for regulatory non-compliance or in cost-recovery actions.

**PURCHASE AND SALE TRANSACTIONS** Our lawyers regularly provide advice and assistance to clients on asset and share purchase transactions, as well as privatisation of renewable energy and clean tech projects.

Huth Dietrich Hahn, Germany, assisted a German-based stock-listed photovoltaic project developer in a cross-border takeover bid involving a Denmark-based stock-listed independent power producer, creating a continued

company with revenues post transaction exceeding EUR 188 million.

**DUE DILIGENCE AND NEGOTIATIONS** The member firms have experience in negotiating with governments, governmental bodies, private organisations, and local landowners in connection with renewable energy and clean tech projects. Our lawyers also prepare cross-border risk assessments and general due diligence.

Dvořák Hager & Partners advised WEB Windenergie AG regarding the possible purchase of wind park via purchase of shares in a Czech company and prepared the due diligence report. They also advised the client regarding possible joint venture.

**DISPUTE RESOLUTION** Our lawyers have experience in a variety of dispute resolution processes, including mediation, arbitration, and litigation, and can work with clients to choose the most appropriate process for their problem.

Mondini Rusconi, Italy, assisted one of the major energy companies in Italy in judicial proceedings before the Court of Milan for alleged environmental pollution regarding a plant near Milan.

DMS DeBenedetti Majewski Szcześniak represented a shareholder in a dispute regarding the contributions to the project finance of one of the largest developed wind farms in Poland.

**TEAMWORK** The member firms can assist in a transaction, either individually or as part of a team comprised of member firms. Clients separately engage each of the firms. Our firms have not formed a partnership or other legal entity, but work together to combine their strengths to provide clients with some of the most experienced lawyers from around the world. Each firm remains responsible for the quality of its legal services. A conflict on the part of one firm will not disqualify the others.

The member firms have established a collaborative style to offer highly coordinated teams for large, complex transactions. The firms can offer single-source billing for the work of each firm's lawyers. As a cooperative initiative, we offer unsurpassed depth, talent, and experience.

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